



TAB TALK

Email To All Lectrotab Users

Issue 17, November 9, 2007

IBEX Show: This was a fun time for all. John, Ned and I were there along with Dan Roberts, who we introduced in last month's issue, and our display was complete with the new wireless control and numerous examples of our many custom tabs. We saw lots of dealers, distributors and builders, both U.S. and foreign, with all expressing very supportive and positive comments. No complaints from anyone! A pleasant show indeed!

Tab Retract: As we have noted, we recommend that our tabs be retracted at engine neutral and, to best accommodate this approach, our retract circuit is designed to initiate the tab retract and tab position indicator calibration sequence whenever this circuit is energized or deenergized. When using the neutral switch, we have tab retract at neutral, as when approaching the dock, and tab retract when going through neutral, (*no need to stop in neutral – just go through*) which gets the tabs up for backing down when fishing, or while docking. Access to a neutral switch is available on all inboards, and on most outboards, but we have a glitch coming. The new Yamaha 350 is an electronic engine and there is no conventional neutral switch. Also, in discussion with several Yamaha factory people, there is a strong indication that Yamaha may well go on record with their users to prohibit anyone from connecting a trim tab retractor, or anything else, to their 350 HP "electronic" engine, or to any of the future "electronic" engines which will follow in 2008. To address this issue, we are currently putting together a neutral switch assembly which will be an easy addition to all of the new Yamaha electronic engines. This approach does not touch any Yamaha wiring, so it will certainly be a better approach than tapping the Yamaha ignition circuit, a procedure which they will probably prohibit anyway. Specific information on this will be included in the next issue.

Angler Boats: Welcome to Angler Boats as a new Lectrotab user. Angler started with their 220 "VBX" with all of their other models to follow. Angler will also participate in our "Customer Direct" product support program which was discussed in the June 2007 issue of Tab Talk. We have introduced ourselves to 67 Angler dealers and look forward to working with them to make the Angler / Lectrotab product the best it can be. Boaters having fun keep having boats!

Thanks for the chat – more next month. In the meantime, give us a call, toll free, 888-LECTROTAB (532-8768). Two rings and no buttons to push. Tab Talk is available via email, or by fax, or from our website, www.lectrotab.com.

Regards,

L. Jeremy Crews

President