



*MAILCALL*

Email to Export Accounts

*December 3, 2004*

As we enter the final month of the year, we will continue to produce high quality products and provide excellent customer service. We are receptive to all comments and ideas we receive from the field, and typically we try to address each promptly. Please let us know if any particular inquiries have been overlooked.

A reminder to all of our export accounts: Effective January 1, 2005, pricing for all actuators and tabs will be increased. We will honor 2004 pricing if orders are issued to Greenwich Trade by December 31, 2004 **AND** shipped by January 15, 2005. As most of you know, this is our first ever price increase. We sincerely appreciate your continued support of the Lectrotab product line.

More next week but let us hear from you in the meantime. Use [mailcall@lectrotab.com](mailto:mailcall@lectrotab.com) for your reply. Our responses will continue to be very quick!

Best Regards,

John R. Sniffin  
General Manager