



## **MAILCALL**

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*December 2, 2005*

As we approach the end of our fiscal year, we are pleased to announce that our sales are up 35% compared to last year! We believe in the Lectrotab system, and the eight consecutive years of growth make us proud. Thank you to all of you for your continued support. We will continue with our innovative designs in order for us to maintain our technological edge in the trim tab industry.

We are increasing our production for 2006 due to several new accounts that have switched to Lectrotab. This will enable us to continue to ship all standard items from stock when we receive purchase orders. *(we will continue to process special order tabs with minimum lead times)*

As a direct result of the M.E.T.S. show in Amsterdam, we now have a Lectrotab distributor in Italy! We extend a nice **WELCOME** to Sedilmare, S.R.L., located in Pozzuoli. We appreciate the opportunity to serve the Italian market.

Some of you met Eddie Miller, Head of Engineering, two weeks ago at M.E.T.S. Eddie is continuing to work on the requests and special application projects that were presented to him during the show. Thank you for giving us your feedback and ideas in person. Hopefully, we can accommodate everyone.

Finally, we offer a special **THANK YOU** to the Greenwich Trading Company for giving us the opportunity to be part of a busy and well organized display booth at M.E.T.S. Greenwich Trade has a great line of products and a big desire to give you great service. Dan and his team worked very hard at the show to help all of you that came to Amsterdam.

Next issue is Friday, December 16th, so let us hear from you in the meantime. Use [mailcall@lectrotab.com](mailto:mailcall@lectrotab.com) for your reply. Our responses will be quick.

Best Regards,

Lectrotab Sales