



MAILCALL

Email to Export Accounts
September 24, 2004

Here is an interesting Lectrotab installation which was a deviation from normal, wherein if we had been consulted, we could have been helpful. A boat builder decided to install the actuator in a pocket in the transom with the actuator pushing straight down on the end of the tab. This is OK, but consideration must be given to the fact that the tab down angle will be less, and therefore provide less lift, with the bracket attached at the trailing edge of the tab. Again, this is OK but needs to be considered. If the attachment point is moved from our design point of 7.75" to 11", which is 30%, the lift will decrease to about 80%. To compensate for this, the tab needs to be about 30% wider. This boat started with a 12 X 12, but with the lesser angle, needed a 12 X 15 to do the job. If you find a builder making a non standard installation, please let us know; we want to be involved in order to help make the Lectrotab product perform at its best.

This week we received new purchase orders from both Sleipner in Norway and Quintrex in Australia. We sincerely appreciate the continued support!

More next week but let us hear from you in the meantime. Use mailcall@lectrotab.com for your reply. Our responses will continue to be very quick!

Best Regards,

L. Jeremy Crews
President