



MAILCALL

Email To All Lectrotab Users

July 6, 2006

All of the Lectrotab "Oval" trim tab controls, currently being shipped, are the models SETR-50 (gray) and SETR-51 (black). These models, which supersede and replace the earlier models, will have all of the original features, in addition to two new features as follows:

The new "Oval" tab indicators are now programmable from 4 to 12 seconds, in one second increments, to accommodate either our 4 or 8 second actuators. All "Ovals" are shipped programmed for 8 seconds. We made the Lectrotab "Oval" programmable over this wide range to accommodate actuators we have planned for the future as well as to accommodate other brands. Our dealers are replacing Lenco switches with the Lectrotab "Oval", programmed for 4 or 5 seconds, as appropriate, to match the Lenco stroke time. However, the "Oval" cannot be used on Bennett hydraulic systems because hydraulic tab actuators do not move on a predictable time interval as is the case with our mechanical approach. See the "Oval" at www.lectrotab.com.

The new "Oval" also has multi-station capability. On the back of the control is a small two pin socket for a communication cable to as many as six additional tab control stations. Installation begins with a completed single station installation. To add additional stations, physically install however many additional "Oval's" you wish to have. Then run a small, unshielded, two conductor wire from the first "Oval" to the next one and then on to the next one, etc., until all additional "Ovals" are connected. Next, connect 10 to 40 volts D.C. to each additional "Oval", from any local D.C. voltage source, to power up to tab position indicators. NO other wiring is required at the additional "Ovals" and each one will provide for full tab control and each will show tab positions regardless of which control was used to move the tabs. An 18" wire for the two pin socket is supplied with all "Ovals" sold to distributors and dealers. However, for builders, we do not supply this wire unless we know the particular Lectrotab trim tab kit is a multi-station installation. The "Oval" is a good product and it is fast replacing the standard rocker switches.

And the whole Lectrotab system is a good product. Every boat builder who chose Lectrotab at the outset, and all established boat builders who have switched to Lectrotab, are continuing to use the Lectrotab product. We take great pride in this position and appreciate being an integral part of more than 40 very nice pleasure boat brands and a few commercial vessel brands as well.

MailCall is available via email, fax, or from our website, www.lectrotab.com. Give us a call at 888-LECTROTAB to add a recipient. More next month but let us hear from you in the meantime. Our responses will continue to be very quick!

Regards,

L. Jeremy Crews
President