



MAILCALL

Email to Export Accounts

Friday May 27, 2005

In a nutshell, Lectrotab is doing very well. We now serve 54 U.S. Boat Builders with the following four being the most recent to enhance their production boats with the Lectrotab product. Maritime Skiff located in Massachusetts, Gibson Fiberglass in Tennessee, MB Sports Mfg. in California and John Williams Yacht Co. in Maine. More next time on our U.S. distributors.

In anticipation of this growth, about a year ago, we began the process of procuring new molds for all of the Lectrotab composite components. The original molds, which were intended for initial production, have been retired and our new molded parts will begin showing up in production this fall. The overall look of the Lectrotab actuator will be the same, but up close, the fit and finish of the product will be much enhanced. Inside, no changes are anticipated. The last internal change, in March of 2004, was to flood the upper portion of the actuator with epoxy to completely seal the wire entry area and to hold the motor wires from vibrating. With this modification, even cutting the wire's outer jacket will not cause a water leak. Lectrotab's actuator reliability is very high but we still evaluate every issue for possible ways to make it better.

Next issue is Friday, June 10th, but let us hear from you in the meantime. Use mailcall@lectrotab.com for your reply. Our responses will be very quick.

Best Regards,

Lectrotab Sales