



MAILCALL

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Friday April 8, 2005

To keep you informed, Bennett has introduced a new model TPI 2000 tab position indicator. This product looks very nice but, for what it does, is a bit pricey at \$260.00. The product is time consuming to install in that you have to remove and disassemble both tab actuators, or “cylinders” as Bennett calls them, and install position transducers. The unit itself fits in a 2” diameter hole but we don’t know the outside dimensions. There are eight LED’s for each tab, oriented vertically, and two buttons for changing the display intensity. The TPI 2000 is not a control – just an indicator. We assume it’s waterproof but we don’t know.

The Lectrotab “Oval” is a much better deal. For \$276.00 the consumer gets indicators, tab retraction at power off, automatic dimming, and control switches, all in a waterproof unit, and no modification to the actuators are needed. You know, we think the Lectrotab approach is just a neater way to do trim tabs.

Next issue is Friday, April 22nd, but let us hear from you in the meantime. Use mailcall@lectrotab.com for your reply. Our responses will be very quick.

Best Regards,

Lectrotab Sales