



MAILCALL

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February 3, 2006

January is now in the books, and we are pleased to report record sales for the month! Thank you to Marine Direct, Oy Maritim, and Sleipner for their new orders. Scheduled orders for February include USA Marine, A.S.A.P. Supplies and Quintrex. We are meeting our production requirements so all orders will ship on time.

Southern Boating magazine's "Miami Boat Show Issue", February 2006, prominently features some of the Lectrotab products in their article on trim tabs. (see "The Ups and Downs of Trim Tabs" on page 138) This magazine is available now on newsstands and will also be distributed during the Miami Boat Show later this month. It's nice to be recognized by our peers in the marine industry for building a quality product.

We were reflecting the other day on how fast time has gone by since our incorporation back in November of 1996. In 1997, we made all Lectrotab actuators with machined parts, and spent the year testing, breaking, and rebuilding the product until we were satisfied with the results. Our first shipment was December 24, 1997, and beginning January of 1998, full production began. It's hard to believe that 2006 is our 9th year of production and 10th overall. Simply stated, this is because of you, our customer, and so thank you very much for your support.

Next issue is Friday, February 17th, so let us hear from you in the meantime. Use mailcall@lectrotab.com for your reply. Our responses will be quick.

Best Regards,

Lectrotab Sales